Finding Aid to The HistoryMakers ® Video Oral History with David Grain

Overview of the Collection

Repository: The HistoryMakers®1900 S. Michigan Avenue Chicago, Illinois 60616

info@thehistorymakers.com www.thehistorymakers.com

Creator: Grain, David, 1962-

Title: The HistoryMakers® Video Oral History Interview with David Grain,

Dates: August 17, 2017

Bulk Dates: 2017

Physical Description: 8 uncompressed MOV digital video files (3:54:07).

Abstract: Investment executive David Grain (1962 -) founded Grain Communications Group, Inc.

and Grain Management, Inc. Grain was interviewed by The HistoryMakers® on August 17, 2017, in Marthala Vingyard, Massachusetts, This collection is comprised of the

17, 2017, in Martha's Vineyard, Massachusetts. This collection is comprised of the

original video footage of the interview.

Identification: A2017_132

Language: The interview and records are in English.

Biographical Note by The HistoryMakers®

Investment executive David Grain was born on May 31, 1962 in Brooklyn, New York to Dora Grain and Walter Grain. Grain attended Vineyard Regional High School in Oak Bluffs, Massachusetts and graduated from the College of the Holy Cross in Worchester, Massachusetts in 1984 and earned his M.B.A. degree from Dartmouth College, Tuck School of Business in Hanover, New Hampshire in 1989.

Grain began his professional career in 1989 at Drexel Burnham Lambert, and, after a year at Drexel Burnham Lambert, he accepted a position with Morgan Stanley, where he was promoted to principal after only two years with the company. Grain's work focused on telecommunications, media, and technology companies. In 2000, he joined AT&T Broadband Corporation as the senior vice president for the New England region. Only two years later, Grain became a director at Newcastle Investment Corporation, as well as president at Pinnacle Holdings, Inc. During his presidency at Pinnacle Holdings, Grain led the company out of bankruptcy and grew the company's portfolio from approximately 2,000 communication sites to over 11,000. After Crown Caste International acquired Pinnacle Holdings in 2006, Grain left the company and founded Grain Communications Group, Inc. The following year, he founded Grain Management, LLC, which invested in the wireless communications sector.

Grain was named by the *Boston Business Journal* as one of Boston's "Top 40 leaders under 40" and was awarded the Ten Outstanding Young Leaders Award by the Boston Jaycees. His company, Grain Management, LLC, was also named as *Black Enterprise*'s Financial Services Company of the Year in 2005.

In addition to his own businesses, Grain has served in leadership roles for many other organizations as well. In 2009, he was appointed to the Florida State Board of Administration's Investment Advisory Council and, two years later, was appointed by President Barack Obama to the National Infrastructure Advisory Council of the U.S. Department of Homeland Security. Grain was also selected by Secretary of Defense Donald Rumsfeld to participate in the U.S. Joint Civilian Orientation Conference. He served on the board of trustees for Emerson College and the College of the Holy Cross. Grain was the founder of the Grain Fellows Program, which provides

students from low-income families with funding for SAT preparation classes, college application fees, and financial aid negotiation.

Grain and his wife, Lisa Butler Grain, have two children, Chelsea Grain and David Grain, Jr.

David Grain was interviewed by *The HistoryMakers* on August 17, 2017.

Scope and Content

This life oral history interview with David Grain was conducted by Julieanna L. Richardson on August 17, 2017, in Martha's Vineyard, Massachusetts, and was recorded on 8 uncompressed MOV digital video files. Investment executive David Grain (1962 -) founded Grain Communications Group, Inc. and Grain Management, Inc.

Restrictions

Restrictions on Access

Restrictions may be applied on a case-by-case basis at the discretion of The HistoryMakers®.

Restrictions on Use

All use of materials and use credits must be pre-approved by The HistoryMakers®. Appropriate credit must be given. Copyright is held by The HistoryMakers®.

Related Material

Information about the administrative functions involved in scheduling, researching, and producing the interview, as well as correspondence with the interview subject is stored electronically both on The HistoryMakers® server and in two databases maintained by The HistoryMakers®, though this information is not included in this finding aid.

Controlled Access Terms

This interview collection is indexed under the following controlled access subject terms.

Persons:

Grain, David, 1962-

Richardson, Julieanna L. (Interviewer)

Hickey, Matthew (Videographer)

Subjects:

African Americans--Interviews Grain, David, 1962- --Interviews

Organizations:

HistoryMakers® (Video oral history collection)

The HistoryMakers® African American Video Oral History Collection

Occupations:

Investment Executive

HistoryMakers® Category:

BusinessMakers

Administrative Information

Custodial History

Interview footage was recorded by The HistoryMakers®. All rights to the interview have been transferred to The HistoryMakers® by the interview subject through a signed interview release form. Signed interview release forms have been deposited with Jenner & Block, LLP, Chicago.

Preferred Citation

The HistoryMakers® Video Oral History Interview with David Grain, August 17, 2017. The HistoryMakers® African American Video Oral History Collection, 1900 S. Michigan Avenue, Chicago, Illinois.

Processing Information

This interview collection was processed and encoded on 5/30/2023 by The HistoryMakers® staff. The finding aid was created adhering to the following standards: DACS, AACR2, and the Oral History Cataloging Manual (Matters 1995).

Other Finding Aid

A Microsoft Access contact database and a FileMaker Pro tracking database, both maintained by The HistoryMakers®, keep track of the administrative functions involved in scheduling, researching, and producing the interview.

Detailed Description of the Collection

Series I: Original Interview Footage

Video Oral History Interview with David Grain, Section A2017_132_001_001, TRT: 1:29:56?

Video Oral History Interview with David Grain, Section A2017 132 001 002, TRT: 2:30:24?

Video Oral History Interview with David Grain, Section A2017_132_001_003, TRT: 3:27:15? Video Oral History Interview with David Grain, Section A2017_132_001_004, TRT: 4:33:05? Video Oral History Interview with David Grain, Section A2017_132_001_005, TRT: 5:31:33? Video Oral History Interview with David Grain, Section A2017_132_001_006, TRT: 6:29:25? Video Oral History Interview with David Grain, Section A2017_132_001_007, TRT: 7:31:33? Video Oral History Interview with David Grain, Section A2017_132_001_008, TRT: 8:20:56?