

Biographical Description for The HistoryMakers® Video Oral History with Jacqueline Sales

PERSON

Sales, Jacqueline , 1946-

Alternative Names: Sales, Jacqueline , 1946-

Life Dates: May 8, 1946-

Place of Birth: Jamaica, New York

Residence:

Occupations: Research Manager

Biographical Note

Environmental engineer Jacqueline White Sales was born on May 8, 1946. She graduated from Howard University with her B.A. degree in microbiology in 1968, and her M.S. degree in environmental engineering. Upon graduation, Sales served as director of the Georgetown University Rheumatology Laboratory at the District of Columbia General Hospital.

In 1979, Sales became the first African American woman environmental engineer hired by the U.S. Environmental Protection Agency (EPA). While there, she worked at EPA headquarters in Washington, D.C. and was assigned various scientific and public policy roles that involved writing and implementing federal regulations that protect human health. Sales' efforts at the EPA between 1979 and 1989 helped safeguard the environment from the improper disposal of toxic and infectious materials, and hazardous wastes. Sales also served in the U.S. Department of Energy (DOE) where she managed and directed the development of policy guidance documents for DOE Headquarters and field offices. In addition, she worked closely with the assistant secretary of Environment, Safety, and Health where she developed strategies for regulatory compliance and environmental restoration at

contaminated sites.

In 1988, Sales became the founder and president of HAZMED, Inc. While there, Sales focus was on developing and implementing federal regulations, policies, and strategies for the management of hazardous, radioactive, and medical wastes; and for the cleanup of contaminated sites. She has guided waste management policies for federal, state, and local agencies, congressional staff, and industry, addressed media inquiries, participated in congressional hearings, and chaired national and regional waste forums. Sales served on the Foundation Board of Bowie State University, the Foundation Board of Doctors Community Hospital in Lanham, Maryland, and the Prince Georges Suite Magazine Advisory Board. She is the owner of the Johnson Browne Business Center for new and emerging businesses.

Sales was recognized by the EPA, who honored her with both the Bronze Medal and the Women in Science and Engineering Award. She also received the Outstanding Woman in Scientific and Technical Careers Award from the United States Congress. In 2003, "The Network Journal: Black Professionals and Small Business News" named Sales as one of the "Top Twenty Five Influential Women in Business." Under her leadership, HAZMED was named "Maryland Top 100 Minority Business Enterprise."

Jacqueline White Sales was interviewed by The HistoryMakers on May 24, 2013.

Related Entries

White, Carrie [GRANDCHILD**OF**]
Paternal Grandmother

White, John [GRANDCHILD**OF**]
Paternal Grandfather

Browne, Vivian [GRANDCHILD**OF**]
Maternal Grandmother

Browne, Walter [GRANDCHILD**OF**]
Maternal Grandfather

White, Jerrilyn [SIBLING**OF**]
Sister

Jackson, Stefani [PARENT**OF**]
Daughter

Sales, Jr., Nicholas [PARENT**OF**]
Son

Davis Mielock, Shelly [PARENTOF]
Daughter

Davis Chitwood, Chama [PARENTOF]
Daughter

Lambert, Marcus [PARENTOF]
Son

White, Lillian [CHILDOF]
Mother

White, Thomas [CHILDOF]
Father

Walter G. O'connell Copiague High School [STUDENTOF]
[from ? to 1963]

Academic Diploma

Howard University [STUDENTOF]
B.S.

Howard University [STUDENTOF]
[from ? to 1975-12]

Bio-Environmental Engineering

Georgetown University at District of Columbia General Hospital
[EMPLOYEEOF]
[from 1968 to 1972]

Chief

U.S. Environmental Protection Agency [EMPLOYEEOF]
[from 1972 to 1988]

Various Positions

Rheumatology Laboratory, Freedman's Hospital [EMPLOYEEOF]
[from 1972 to 1974]

Chief

New Life Insurance Co. Fairfax General Office [EMPLOYEEOF]
[from 1976 to 1978]

Sales Representative

Bristol Laboratories [EMPLOYEEOF]
[from 1978 to 1979]

Pharmaceutical Representative

U.S. Department of Energy [EMPLOYEEOF]
[from 1979 to 1988]

Unit Chief

HAZMED, Inc. [EMPLOYEEOF]
[from 1988 to ?]

President

U.S. Small Business Administration Advisory Council [MEMBEROF]
Member

International Association for Human Values [MEMBEROF]
Vice President

Doctors Community Hospital Foundation [MEMBEROF]
Member of the Board of Directors

Bowie State University Foundation Board [MEMBEROF]
Chair